

KIMIKO YAMAUCHI

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SUMMARY

Goal oriented and analytical business experience with over five years in customer relations, research, and product sales. Key strengths include leadership abilities, bilingual communication skills, and project management.

PROFESSIONAL ACCOMPLISHMENTS

Marketing Research

Tanaka Koma Co., Ltd. Tokyo, Japan Oct. 2007 – Aug. 2009

- Researched companies for economic stability to determine property risks
- During expansion, targeted property for acquisition

Marketing Research Assistant / Marketing Intern Research Assistant

Coldwell Banker Commercial Almar Group, San Diego, CA Mar. 2006 – Aug. 2007

- Researched properties & determined ownership

Research Assistant/Teaching Assistant

Seijo University, Tokyo, Japan Apr. 2002 – Mar. 2004

- Assisted with archival research for international business
- Prepared undergraduate level classes and corrected course exams and papers

Sales Representative

Armoire Caprice, Tokyo, Japan Apr. 2002 – Jul. 2004

- Retail representative
- Evaluated merchandise of competition and clientele to develop marketing strategy

Auditing Intern

Tanaka Kosan Co., Erina Division, Tokyo, Japan Apr. 2003 – Jul. 2004

- Audited businesses, conferences & sales performance

EDUCATION

Candidate in June 2011 for Master of Science in Real Estate Present
The University of Washington, Seattle, Washington

Master of Economics in International Business 2004
Seijo University, Graduate School of Arts and Sciences, Tokyo, Japan

Bachelor of Economics/Business Administration 2002
Seijo University, Tokyo, Japan

KIMIKO YAMAUCHI

Volunteer Work

Volunteer Training Assistant

Toraya Management School, Tokyo, Japan 2001

- Conducted training programs & data analysis

Volunteer Tutor

Business Excellence Tour Japan, Tokyo, Japan 2001

- Introduced international businesswomen to the Institute for International Research & conducted factory tours

Volunteer Counselor

Interlocken Summer Camp, Hillsboro, New Hampshire 1999

- Led Japanese junior high school students to a summer camp in New Hampshire
- Introduced students to various programs offered at the camp and supported them as a counselor

Other Training · Experience

2010 ICSC Conference in Las Vegas May 2010

Student representative from the University of Washington

Pre-MBA Program Aug. 2008 – March 2009

SDSU American Language Institute, San Diego, CA

Business Management Certificate-Marketing Emphasis 2006

UCSD Extension, San Diego, CA

