

# Brad Hughes

hughesjb@uw.edu | (206) 414-9149

## PROFESSIONAL SUMMARY

---

- Real estate professional with 10 years experience in real estate, business and IT management and process improvement
- Portfolio manager with experience managing teams of up to 20 other managers and staff
- Recent experience defining and documenting real estate master planning and leasing processes for Microsoft

## PROFESSIONAL EXPERIENCE

---

UNIVERSITY OF WASHINGTON, Seattle, WA 2009-Present

*Real Estate Research Assistant, Runstad Center for Real Estate Studies*

- Analyze characteristics of real estate value creation in commercial real estate investment and development
- Determine alternative methods for commercial real estate valuation during a down market

JONES LANG LASALLE, Seattle, WA Summer 2010

*Real Estate Global Transactions & Master Planning Summer Internship, Corporate Solutions, Microsoft Account*

- Initiate corporate acceptance of a standardized global real estate master planning and leasing processes
- Operate as an international project manager, interfacing with process participants in Asia, Europe and the U.S.

BRAD HUGHES, PROPRIETOR, Oakland, CA 2006-2009

*Real Estate Broker*

- Licensed real estate broker to facilitate residential real estate purchases in California

ERNST & YOUNG, LLP, San Francisco, CA 1998-2008

*Senior Manager, Risk Advisory Services*

- Manage at an executive level, a portfolio of clients that consisted of private and public companies varying in size and complexity from mid-size up to major Fortune 500s
- Lead account planning efforts such as determining the extent, timing and nature of the project procedures, agreeing and allocating budgets to tasks, identifying and coordinating staff resources and establishing project milestones
- Proactively monitor project economics to ensure work is delivered in a profitable manner
- Build and manage relationships and expectations with client executives and internal project Partners
- Manage a portfolio of up to 12 projects at a time with teams of up to 20 managers and staff
- Project Senior Manager on clients such as Sun Microsystems, Autodesk, Kaiser Permanente, and Charles Schwab

## EDUCATION

---

THE MICHAEL G. FOSTER SCHOOL OF BUSINESS, UNIVERSITY OF WASHINGTON, Seattle, WA 2009- Present (Evening)

*Master of Business Administration, Finance and Global Operations*

- Certificate in Global Business
- Certificate in Global Trade, Transportation, and Logistics

RUNSTAD CENTER FOR REAL ESTATE STUDIES, UNIVERSITY OF WASHINGTON, Seattle, WA 2009-2011

*Master of Science in Real Estate*

- NAIOP real estate challenge participant

UCLA, Los Angeles, CA 1995-1999

*Bachelor of Arts in Business Economics, Specialization in Computer Modeling, Minor in Accounting*

- Graduated Cum Laude with College Honors and Departmental Honors

## VOLUNTEER EXPERIENCE

---

HABITAT FOR HUMANITY, Seattle, WA 2010-Present

INTI WARA YASSI WILDLIFE REFUGE AND REHABILITATION, Villa Tunari, Bolivia 2009

## CERTIFICATIONS AND SKILLS

---

- Licenses and Certifications: CPA, California Real Estate Broker, Certified Information Systems Auditor
- Productivity/Design Software: Argus DCF, SketchUp, InDesign, PowerPoint, Project, Word, Access, Excel, Visio