

Stuart Gordon

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CAREER SUMMARY

Four years of analytical expertise in underwriting and originating commercial real estate mortgages. Seeking to leverage coursework and case studies from Master of Science in Real Estate to transition into an associate role with a real estate investment management and development firm.

WORK EXPERIENCE

Security Properties Affordable Housing Group – Intern, Seattle, WA **April 2010 – September 2010**

- Analyzed and underwrote over 10 new and existing HUD and LIHTC structured transactions for the AHG portfolio
- Provided due diligence and financial analysis support on accretive acquisition and disposition recommendations
- Created detailed business plan for acquiring control of apartment complex involving many stakeholders and ownership interests

O’Kane Capital Advisors – Partner, Seattle, WA **October 2008 – January 2010**

- Co-founded O’Kane Capital Advisors, with manager from Countrywide Commercial Real Estate Finance
- Underwrote debt and equity placements for multifamily and CRE transactions ranging from \$1MM -\$20MM
- Provided due diligence and asset management services for loan acquisitions
- Originated \$6MM in multifamily loans and provided due diligence for client bidding on 3 auctions of loan portfolios from the FDIC

Countrywide Commercial Real Estate Finance – Commercial Banker, Seattle, WA **April 2007 – May 2008**

- Originated \$20MM and provided underwriting support for an additional \$120MM in closed CRE loans during challenging 2007-08 credit market
- Focused primarily on multifamily properties, accounting for the majority of loans closed with 50% to direct borrowers
- Assisted CW capital markets team underwrite \$600MM in multifamily loan sales to Fannie Mae and Freddie Mac

Washington Mutual Bank Multifamily Lending – Loan Consultant, Chicago, IL **July 2006 – April 2007**

- Originated \$12MM in loans including all sales, analyzing, and closings of the transactions
- Analysis and underwriting of potential deals lead to over \$100MM in offers and \$40MM in closed loans
- Worked closely and developed expertise in Fannie Mae DUS platform and process

EDUCATION

University of Washington – Graduate **September 2009 – Present**

- Master of Science in Real Estate Candidate 2011
- Completed Certificate in Global Trade and Trade Logistics (June 2010)
- Organizing independent study tour to China (April 2011)

University of Washington – Undergraduate **September 2002 – June 2006**

- Graduated with a Bachelor of Arts in Economics with a Minor in Geography
- Studied Abroad in Madrid, Spain (March – July 2005)

Appraisal Institute **September 2005**

- Completed Basic Appraisal Principles course - 30 hours

AWARDS & AFFILIATIONS

H. Jon & Judith M. Runstad Endowed Fellowship in Real Estate Studies

- Sole Scholarship Recipient for 2010

University of Washington Real Estate Club

- Elected Co-President by the student body

April 2010 – Present

Academic Real Estate Competitions

- Participant in Northwest NAIOP Real Estate Challenge
- Selected for University of Washington team for ARGUS Software University Challenge

January – March 2011

February – April 2011

Real Estate Association Membership

- Washington State Chapter of NAIOP – On the Membership Committee
- Member of Seattle Chapter of the Urban Land Institute

May 2010 – Present

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2/15/2011